

Appendix B - beSure Activity Scorecard

200 POINTS - Sponsor a NEW Partner

200 POINTS - Attend a Business Showcase

150 POINTS - Pass a Referral

100 POINTS - Attend a Formal or Video Meeting

100 POINTS - Attend a Social Event

100 POINTS - A Guest of Yours Attends a Formal or Video Meeting

50 POINTS - Participate in an Partner Meeting

50 POINTS - Participate in a Department Meeting

50 POINTS - Your Passed Referral Results in Revenue

50 POINTS - Substitute Attends a Formal or Video Meeting

*MINIMUM 1000 points required per month.

*It is the responsibility of the Partner to report their individual activity through the Member Portal to receive credit

*A Partner's membership will be terminated for failing to achieve 1000 points within three consecutive Calendar months.